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SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

## ANNUAL AUDITED REPORT FORM X-17A-5 PART III

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FACING PAGE
Information Required of Brokers and Dealers Pursuant to Section 17 of the

Securities Excha	ange Act of 1934 and	Rule 17a-5 Therey	ıpder
REPORT FOR THE PERIOD BEGINNING	11/01/01 MM/DD/YY	AND ENDING_	10/31/02 MM/DD/YY
A. RE	GISTRANT IDENTI	FICATION	
NAME OF BROKER-DEALER: ARLII	NGTON SECURITES	, INC	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUT 140 MARINE LANE	SINESS: (Do not use P.C	). Box No.)	FIRM I.D. NO.
	(No. and Street)		
ST. LOUIS	МО		63146-2236
(City)	(State)		(Zip Code)
NAME AND TELEPHONE NUMBER OF P BOB HILLARD	ERSON TO CONTACT	IN REGARD TO THIS	
R ACC	COUNTANT IDENT	IFICATION	(Area Code - Telephone Number
D. Acc	- COUNTAINT IDENT	IFICATION	
INDEPENDENT PUBLIC ACCOUNTANT	whose opinion is contain	ed in this Report*	
STEPHENS & CO. CPAs LL&	•		
	(Name - if individual, state i	ast, first, middle name)	
8460 N. LINDBERGH # 6	ST LOUIS	S MO	63031
(Address)	(City)	(State	(Zip Code)
CHECK ONE:			
☐ Certified Public Accountant			PROCESSE
☐ Public Accountant			<del></del> ·
☐ Accountant not resident in Un	nited States or any of its p	oossessions.	DEC 1 9 2002
	FOR OFFICIAL US	E ONLY	FINANCIAL

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facily and procumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

#### OATH OR AFFIRMATION

L'ROBERT E HILLARD		, swear (or affirm) t	hat, to the best of
my knowledge and belief the accompanying financial ARLINGTON SECURITES, INC	l statement and support	ing schedules pertaining to	the firm of
of OCTOBER 31	, 20 <u>02</u> , are tru	e and correct. I further swe	ear (or affirm) that
neither the company nor any partner, proprietor, pri	ncipal officer or directo	or has any proprietary intere	st in any account
classified solely as that of a customer, except as foll	ows:		
	·		
		<u> </u>	
BETTY A. HILLARD		Pohut It illand	•
Notary Public - Notary Seal STATE OF MISSOURI		Signature	
St. Louis County My commission expires Jan. 28, 2003	וסס	ESIDENT	
2000		Title	
\ 0, \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \		i itie	
July a Sellard			
Notary Public			
This report ** contains (check all applicable boxes)	:		
(a) Facing Page.			
(b) Statement of Financial Condition.			
<ul><li>☑ (c) Statement of Income (Loss).</li><li>☑ (d) Statement of Changes in Financial Condition</li></ul>	. n		
(d) Statement of Changes in Stockholders' Equ		Proprietors' Capital.	
(f) Statement of Changes in Liabilities Subord			•
(g) Computation of Net Capital.			
(h) Computation for Determination of Reserve (i) Information Relating to the Possession or C			
☐ (i) Information Relating to the Possession or C☐ ☐ (j) A Reconciliation, including appropriate exp			Rule 15c3-3 and the
Computation for Determination of the Rese			
(k) A Reconciliation between the audited and u			
consolidation.			
<ul><li>(1) An Oath or Affirmation.</li><li>(m) A copy of the SIPC Supplemental Report.</li></ul>			
(in) A report describing any material inadequación	es found to exist or found	to have existed since the date	e of the previous audit.
·			- ·

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

**Audit Report** 

October 31, 2002

## Financial Statements

# For Year Ended October 31, 2002

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# Stephens & Co. CPA's, LLC

Certified Public Accountants 8460 North Lindbergh Florissant, MO 63031

#### **Independent Auditor's Report**

November 21, 2002

Board of Directors Arlington Securities, Inc. 140 Marine Lane St. Louis, Missouri 63146-2236

We have audited the accompanying Statement of Financial Condition of Arlington Securities, Inc., as of October 31, 2002, and the related Statements of Operations, Changes in Shareholder's Equity, Changes in Liabilities Subordinated to Claims of General Creditors and Cash Flows for the year then ended. These Financial Statements are the responsibility of the Corporation's management. Our responsibility is to express an opinion on these Financial Statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the Financial Statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the Financial Statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall Financial Statement presentation. We believe our audit provides a reasonable basis for our opinion.

In our opinion, the Financial Statements referred to above present fairly, in all material respects, the financial position of Arlington Securities, Inc., at October 31, 2002, and the results of its operations and cash flow for the year then ended, in conformity with generally accepted accounting principles.

Our audit was conducted for the purpose of forming an opinion on the basic Financial Statements taken as a whole. The information contained in Schedules I and II is presented for purposes of additional analysis and is not a required part of the basic Financial Statements, but is supplementary information required by rule 17a-5 for the Securities and Exchange Commission. Such information has been subject to the auditing procedures applied in the audit of the basic Financial Statements and, in our opinion, is fairly stated in all material respects in relation to the basic Financial Statements taken as whole.

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## Statement of Financial Condition

# October 31, 2002

#### **ASSETS**

Cash in Bank Receivable from Brokers and Dealers Prepaid Expenses Market Value of Investments (See Note 1) Deferred Income Tax Benefit (See Note 2)	\$ 79,135 20,747 11,749 111,469 7,057	
Total Assets	\$ <u>230,157</u>	
LIABILITIES AND SHAREHOLDER'S EQUITY		
Payable to Brokers Accrued Compensation Income Taxes Payable Other Payables and Accrued Expenses	\$ 87,313 24,807 4,565 4,914	
Total Liabilities	121,599	
Shareholder's Equity Capital Stock (See Note 3) Retained Earnings  Total Shareholder's Equity	23,850 <u>84,708</u> 108,558	
Total Liabilities and Shareholder's Equity	\$ <u>230,157</u>	

See Notes to Financial Statements

# **Statement of Operations**

Revenues:	
Mutual Fund and Variable Contract Commissions	\$1,074,274
Stock and Bond Commissions	49,746
Investment Advisory Fees	30,916
Investment Income (Loss)	(6,178)
Other Revenue	61
	1,148,819
Expenses:	
Commissions to Independent Contractors	664,346
Officer Compensation and Benefits	296,422
Employee Compensation and Benefits	61,730
Errors and Omissions Insurance	24,410
Clearing Expense (See Note 5)	21,137
Office Supplies and Equipment	18,286
Office Rental (See Note 4)	16,883
Regulatory Fees and Expenses	11,229
Postage	4,415
Advertising and Promotion	4,067
Telephone	2,984
Subscriptions	2,934
Professional Fees	2,125
Other Operating Expenses	3,196
	1,134,164
Income Before Income Taxes	14,655
Income Tax (See Note 2)	1,377
Net Income (Loss)	\$ <u>13,278</u>

# Statement of Changes in Shareholder's Equity

	Capital Stock	Retained <u>Earnings</u>	Total <u>Equity</u>
Balances at November 1, 2001 Net Income	\$23,850	\$71,430 _13,278	\$95,280 <u>13,278</u>
Balances at October 31, 2002	\$ <u>23,850</u>	\$ <u>84,708</u>	\$ <u>108,558</u>

## Statement of Changes in Liabilities Subordinated to Claims of General Creditors

Subordinated liabilities at November 1, 2001	\$	0
Increases (decreases)	_	0
Subordinated liabilities at October 31, 2002	\$_	0

## Statement of Cash Flows

Operating Activities	
Net Income	\$ 13,278
Adjustments to reconcile net income to net cash	
provided by operating activities:	
Net Realized and Unrealized income and loss from of investments	7,755
Decrease (increase) in assets:	
Receivable from Brokers and Dealers	15,755
Prepaid Expenses	1,103
Deferred Income Tax Benefit	583
Increase (decrease) in liabilities:	
Payable to Brokers	(61,874)
Accrued Compensation	24,807
Income Taxes Payable	4,565
Other Payables and Accrued Expenses	(3,458)
Net Cash Provided by Operating Activities	2,514
, , , , , , , , , , , , , , , , , , ,	
Investing Activities	
Purchase of Investments	594,898
Sale of Investments	523,300
Net cash (used) in investing activities	(71,598)
Net increase (decrease) in cash	(69,084)
Cash at beginning of year: November 1, 2001	148,219
Cash at beginning of year. Hoveliber 1, 2001	170,219
Cash at end of year: October 31, 2002	\$ <u>79,135</u>

#### **Notes to Financial Statements**

#### Year Ended October 31, 2002

#### Note 1 - **Investments:**

All investments are considered trading investments and are recorded as market value of investments on the Balance Sheet. Interest, dividends, realized and unrealized gains and losses are included as investment income (loss) on the Income Statement.

#### Note 2 - **Income Taxes:**

For the year ended October 31, 2002 Arlington Securities realized capital losses of \$4,990 which are not deductible, from prior or current year tax returns. Accumulated capital losses to carry forward for tax purposes as of October 31, 2002 total \$28,219. The Deferred Tax Benefit on the Balance Sheet recognizes the future value of tax reduction from the carry forward of capital losses to offset capital gains in future years.

#### Note 3 - Capital Stock:

The authorized, issued, and outstanding shares of capital stock at October 31, 2002, consists of Common stock, par value \$1; authorized 50,000 shares; issued and outstanding 23,850 shares.

#### Note 4 - Office Rental:

Arlington Securities, Inc., has a lease for office space which is owned by the sole shareholder of the company. The lease expires on September 30, 2003. The current monthly rent is \$1,449.00.

## Note 5 - Agreements with Clearing Organizations:

Arlington Securities has a fully disclosed clearing agreement with LaSalle Street Securities, Inc. The clearing agreement requires compliance with various terms by both parties.

## Note 6 - Net Capital Requirements:

Arlington Securities is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At October 31, 2002, Arlington Securities had net capital of \$71,830 which was \$63,724 in excess of its required net capital of \$8,106.

See Notes to Financial Statements

#### Note 7 - Securities Investor Protection Corporation:

Arlington Securities is a member of the Securities Investor Protection Corporation and has filed all assessment forms as required. The general assessment of \$150 was paid January 8, 2002 for the period ending December 31, 2002.

#### Note 8 - Pension Plan

The company adopted a defined benefit pension plan effective 11/1/01 and contributed the normal pension cost of \$76,955.00 for the fiscal year ended October 31, 2002. The present value of accrued benefits exceeds plan assets by \$134,770.00 at October 31, 2002 as a result of projecting benefits for past service at the time the plan was adopted. This benefit is expected to be funded, and expensed, as contributions are made to the plan over the next several years.

# Schedule I Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission

# As of October 31, 2002

#### COMPUTATION OF NET CAPITAL

Shareholder's equity, all qualified for net capital Deductions and/or changes	\$108,558 _20,008
Net capital before haircuts on securities positions Haircuts on mutual funds	88,550 16,720
Net Capital	\$ <u>71,830</u>
RECONCILIATION WITH CORPORATION'S COMPUTATION  Net capital as reported in Form X-17A-5	
FOCUS Report Part IIA (Unaudited) as of October 31, 2002	\$ <u>71,830</u>
Net capital per above	\$ <u>71,830</u>
COMPUTATION OF AGGREGATE INDEBTEDNESS	
Total liabilities from Statement of Financial Condition	\$ <u>121,599</u>
Percentage of Aggregate Indebtedness to Net Capital	<u>169%</u>
COMPUTATION OF BASIC NET CAPITAL REQUIREMENT Net capital required (6 2/3% of Aggregate indebtedness)	\$ <u>8,106</u>
Excess net capital	\$ <u>63,724</u>
Excess net capital at 1000%	\$ <u>59,670</u>

# Schedule II Exemptive Provision Under Rule 15c3-3 of the Securities and Exchange Commission

#### As of October 31, 2002

No customer accounts are carried by Arlington Securities. All customer transactions were introduced to National Financial Services (NFSC) through LaSalle Street Securities, Inc., on a fully disclosed basis.

Information Relating to Possession or Control Requirements Under Rule 15c3-3 of the Securities and Exchange Commission

Not Applicable

Computation for Determination of Reserve Requirements Under Rule 15c3-3 of the Securities and Exchange Commission

Not Applicable

Schedule of Segregation Requirements and Funds in Segregation for Customers' Regulated Commodity Futures and Options Accounts

Not Applicable

## Stephens & Co., CPAs, LLC Certified Public Accountants 8460 N. Lingbergh #6 St. Louis. Missouri 63031

November 21, 2002

Board of Directors Arlington Securities, Inc. 140 Marine Lane St. Louis, Missouri 63146-2236

In planning and performing our audit of the Financial Statements of Arlington Securities, Incorporated, for the year ended October 31, 2002, we considered its internal control structure, including procedures for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the Financial Statements and not to provide assurance on the internal control structure.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission, we have made a study of the practices and procedures (including tests of compliance with such practices and procedures) followed by Arlington Securities, Inc., that we considered relevant to the objective stated in Rule 15a-5(g), (1) in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and the reserve required by Rule 15c3-3(e). I did not review the practices and procedures followed by the Corporation, (2) in making the quarterly securities examinations, counts, verifications and comparisons, and the recordation of differences required by rule 17a-13; (3) in complying with the requirements for prompt payment for securities under Section 8 of Regulation T of the Board of Governors of the Federal Reserve System; and (4) in obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customers as required by Rule 15c3-3, because the Corporation does not carry security accounts for customers or perform custodial functions relating to customer securities.

The management of the Corporation is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgements by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the Commission's above-mentioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Corporation has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparing of Financial Statements in conformity with generally accepted accounting principles. Rule 17a-5(g)

lists additional objectives of the practices and procedures listed in the preceding paragraph.

Board of Directors -- Arlington Securities, Inc. November 21, 2002 Page 2

Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level of the risk that errors or irregularities in amounts that would be material in relation to the Financial Statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure, including procedures for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purpose in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Corporation's practices and procedures were adequate at October 31, 2002, to meet the Commission's objective.

This report is intended solely for the use of management, the Securities and Exchange Commission, the New York Stock Exchange and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 and should not be used for any other purpose.

Sincerely,

Stephens & Co., CPA's, LLC Certified Public Accountants